

CUSTOMER CASE STUDY

MAYNARD SELECT



INTRODUCTION

By partnering with Kysor Warren and joining our dealer network, Maynard Select is able to provide products that their customers need but also value. Prior to partnering with Kysor Warren they purchased refrigeration products from our competitors, but they were not having success when it came to offering refrigeration systems to their customers. The need for customization and affordability are essential when offering complete refrigeration solutions. Here's the story on how they've been able to be more successful with the Outdoor Parallel Rack and Kysor Warren.

ABOUT THE EXPERIENCE

At Kysor Warren we know that the systems we build are much more than just products to our customers – they are critical pieces of equipment that are crucial ensuring your business stays up and running. Each piece of equipment is designed to meet your individual specifications, built with an exacting attention to detail and extensively tested to ensure it meets your rigorous standards. You can expect equipment that is engineered to run efficiently and trouble-free for the life of the equipment. We also have a staff of highly experienced personnel that provides customers with engineering and technical support services that they need.

refrigerant charge as compared to a traditional centralized rack system when applied in a distributed system arrangement. When asked why he chose this particular rack from Kysor Warren, Dwayne Harber, General Manager at Maynard Select said, “a lot of the racks we look for need to be designed specifically for our customers and Kysor Warren allows us to be competitive where we weren't in the past”. Not only are our racks affordable but they are well-built, compact and easy to start up. “Compressors are compressors and coils are coils; it's who backs up the product that sets it apart. When you can stand behind what you build, that is what makes all the difference. Not only is Kysor Warren easy to work with; they provide quick turnaround time when it comes to quoting,” said Harber.

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One of the best features of the OHW is its swing doors vs. typical panels. Swing doors makes servicing the OHW easier and convenient to contractors. We also take pride in having quick response time to any problems that may arise after the installation. We understand that relationships are built on trust; trust that we will provide you with quality, sustainable solutions that are delivered with an unparalleled level of customer service. With Kysor Warren you will experience a refrigeration solutions partner that puts long-lasting and trouble-free operation as their top priority.



[Pictured: Glenn and Dwayne Harber]

Maynard Select has made several purchases of the Outdoor Parallel Rack (OHW) within the past few years, which can be configured for a variety of different applications. The OHW parallel rack is designed to be applied with a Bohn air-cooled condenser mounted on top of the compressorized compartment. This rack can withstand 90 mile-per-hour (MPH) wind gusts, which makes it an excellent system choice for mounting on either a rooftop or another outdoor location. Our OHW has up to a 40% reduction in

EASE OF INSTALLATION

- Maximizes merchandising space by eliminating need for a machine room.
- Reduction of field braze joints means easier installation (less brazing and pipe work) and reduced leak potential.
- Additional units can be added to existing facilities.

OUTDOOR HORIZONTAL WIDE (OHW)



SPECIFICATIONS:

UP TO **14** SEMI-HERMETIC
OR **12** LARGE SCROLL COMPRESSORS



DISTRIBUTED SCROLL PACK (DSP)



SPECIFICATIONS:

MAX OF **3** SCROLL COMPRESSORS UP TO 6HP

ABOUT MAYNARD SELECT

Established in 1938 by Henry Horrell, a refrigeration service company; and now known as Maynard Select, has been in business for 80 years. Based in Nashville Tennessee, they help customers reduce costs by offering complete packages to install and maintain refrigeration, food service, HVAC, plumbing and energy systems.

ABOUT KYSOR WARREN

Kysor Warren, a Lennox International, Inc. company, is a leading manufacturer of refrigerated display cases & refrigeration systems, partnering with customers to bring complete commercial refrigeration solutions to supermarkets, grocers and other retailers across North America.

